

Post Bid Queries :-

S N	RFP Pg No.	Particulars from the RFP	Questions from the Bidder	Response
1	24 48	<p>9.10.2 Process for submission of bids through email: a) In order to maintain the confidentiality of commercial and technical bids when bids are submitted through e-mails, the Bidders are advised to submit commercial and technical bids through email as separate, encrypted PDF attachments, the password for the two bids must be revealed by the bidder only at the time of opening the respective bids.</p> <p>Annexure 3 - Technical Parameters 2. Relevant Past Experience of the Consulting Agency (30 marks) - Consulting engagement related to forex treasury in banking/ NBFC/FI located in India during last 5 years where a project milestone has been successfully achieved Supporting Documents: Completion Certificates from the client (Details of all major similar assignments carried out in the last 5 years to be submitted as per Attachment 1)</p>	<ul style="list-style-type: none"> • As per the RFP, is the bidder responsible for submitting the proposal document only over email and not necessarily through physical mode? • What is the permissible size for the attachments in the email bids? • In case of a size limitation on the email attachment, can the completion certificate or signed Scope of Work (SOW document) with clients be sent as part of a separate email? 	<p>Bid can be submitted both by Email and physical mode. Bids in Physical mode should be in sealed envelope.</p> <p>Maximum permissible size for Email attachments is 25 MB.</p> <p>In case it exceeds the size limits , you can submit the same via separate Emails, but the same should be encrypted PDF attachment. Password of all such separate files should be same and should be shared only at the time of opening od Bids only.</p>
2	27	10.3.8 All pages of this RFP should be stamped and signed by authorized signatory of the Bidder and to be submitted with the bids.	<ul style="list-style-type: none"> • Should the entire RFP document (stamped and signed by the Bidder) form part of the email containing the technical bid? • In case of a size limitation on the email attachment, can it be submitted as part of a separate email? 	<p>Yes, incase you opt to submit it online last page signed will be suffice.</p> <p>In case it exceeds the size limits , you can submit the same via separate Emails, but the same should be encrypted PDF attachment. Password of all such separate files should be same and should be shared only at the time of opening od Bids only.</p>
3	28	<p>10.6 Commercial Bid 10.6.2 (b) The Commercial Proposal shall take into account all tax liabilities.</p> <p>10.7.4 (c) The bid price will be in Indian Rupees only and payable in New Delhi. Only Applicable GST will be paid separately on receipt of tax invoice containing our GST No.</p>	<ul style="list-style-type: none"> • In the commercial bid, should the 'Total Cost' in Annexure 4 be inclusive of the GST amount? 	<p>Yes , in the commercial bid Total cost should be inclusive of GST amount, You can mention GST rate as prevailing at the time of submission of the invoice , as footnote.</p>

4	38	<p>Annexure 3 - Technical Parameters 2. Relevant Past Experience of the Consulting Agency (30 marks) - Consulting engagement related to forex treasury in banking/ NBFC/FI located in India during last 5 years where a project milestone has been successfully achieved Supporting Documents: Completion Certificates from the client (Details of all major similar assignments carried out in the last 5 years to be submitted as per Attachment 1)</p>	<ul style="list-style-type: none"> • What is the scoring matrix for the relevant past experience of the consulting agency (30 marks)? Eg. will a bidder submitting 10 credentials secure 30 marks or will a bidder submitting 5 credentials also secure 30 marks? • As all clients do not share a completion certificate for all engagements, will the signed Scope of Work (SOW document) with the client, be an acceptable document in lieu of a completion certificate? 	<p>Highest relevant experience will be awarded highest marks and other bidders will get proportionally less marks as compared to the highest experienced firms.</p> <p>Refer Pre- Bid meeting queries of this RFP.</p>
5	38	<p>Annexure 3 - Technical Parameters 1. Firm Profile (10 marks) - Full-time Personnel engaged in consulting services related to forex treasury, as on date of submission with more focus on Forex Treasury 4. Number of Professionals with following credentials on bidder's roles for the proposed assignment (30 marks) - a) Educational/ Professional Qualification i. B.E/B. Tech/MCA or ii. MBA or iii. FRM/CFA/CA</p>	<ul style="list-style-type: none"> • What is the scoring matrix for - <ul style="list-style-type: none"> o Full time Personnel engaged in forex treasury - Profiles (10 marks)? o Number of professionals on roles for the proposed assignment (30 marks)? 	<p>Refer Addendum No 4 Dt 29.05.2023.</p>
6	42	<p>Attachment no 4: Details of Personnel Engaged in Forex Treasury Consulting Services as on Date of Bid Submission</p>	<ul style="list-style-type: none"> • For the Personnel in Forex Treasury Consulting – should the attachment include an exhaustive list of team members employed by the consulting agency – outside of the proposed engagement team? 	<p>Exhaustive list of the team members to be engaged by the firm for the proposed project is required to be submitted to ascertain the details in terms of experience etc</p>

Sr. No.	Category	Question	Response
1	Application landscape	Can we get an understanding of the existing systems in your IT landscape that will be in scope of this project? Accounting system, Price data feeds, Reporting system, payment message gateway, market risk system, reference data for asset classes, corporate actions etc.	Integrated Treasury Management system (ITMS) being used are TCS Bancs and for accounting Tally accounting software is being used.
2	Application landscape	Which system(s) are currently in use at PNB Gilts that you wish to leverage for the new project? These systems are expected to support the FX and trading business of PNB Gilts.	Existing integrated treasury management will be used for FX transactions as well.
3	Application landscape	Is PNB Gilts open to the idea of implementing a product platform (off the shelf product) for the scope of work if the current system(s) aren't capable of supporting the new business? Has PNB Gilts explored any such product platforms in the recent past?	Current ITMS system is capable of handling forex transactions as well.
4	Integration	For Back Office settlement of the trades, do you have existing integration with SWIFT Gateway? This same gateway can be leveraged to send and receive the SWIFT messages for settlements.	No, we don't have existing integration with SWIFT gateway
5	Integration	Do you have any integration with RBI systems for submission of regulatory reports? If so, how is this integration implemented? How many such reports require external integration?	Currently reports are being generated from TCS Bancs for submission to RBI, which are being uploaded on RBI platform after converting it in format as required by the RBI.
6	Integration	Do you have any existing accounting system/module to which the FX trades transaction entries need to be passed?	ITMS is generating accounting entries which are further pushed into tally software for all existing operations.
7	Integration	Do you have an existing Risk system/component for calculation of risk parameters to which the FX trades need to be integrated with?	Current ITMS system is calculating the existing risk parameters. Risk relating to fx trades is yet to be explored..
8	Integration	How many systems do you foresee for integration with the FX trades for this project?	ITMS, Tally software's integration would be required for FX trades.
9	Integration	Communications and confirmations with exchanges and counterparties - What are the current communication mechanisms if they exist? How much of this is currently automated?	No, The company is carrying out transactions on regulated platforms for its existing activities.
10	Integration	KYC Integration - Do you expect integration with the CRM system or any counterparty master data system/module? Which are the existing systems in use at PNB for such use?	Currently we are not using any CRM system or software.
11	Environment	Have you accounted for any system/environments for implementation of the application(s)/platforms in your scope of work? What is the preference for environments - on premise or on cloud? If cloud, which is the cloud service provider (AWS, Azure, Google)?	We will explore our existing ITMS system which is on premises environment.
12	Data Migration	Do you expect any data migration work that needs to be accounted for in scope? What type of data needs migration?	Fx transactions will be a new activity for us so we don't foresee it now.