

S.No.	Query Description	Remarks
i)	Request your help to please share expectation of requirements for technical presentation. Should we prepare any additional material for this presentation or the proposal will be sufficient for the same.	Experience in this field, understanding of risk & related regulations, assist in functioning of Nostro Accounts, knowledge of all types of agreement which the company needs to sign, advising on branch opening in Gift City in terms of resource allocation, people etc
ii)	1. Kindly let us know if there is an existing limit setting and management policy.  2. Request you to please share expectation on number and type of Forex products to be considered for this engagement. Further, please confirm if there is any document/policy detailing out the Approval mechanism for approval of new products besides the existing products under scope.	Since RBI has recently permitted the PD to undertake forex activities which is totally a new activity for us, we intend to undertake consultant support to understand the work to be done.  We intend to deal in spot, forwards, non deliverable forwards, MIFOR Swaps currency future and option subject to RBI permission.
iii)	Request you to please let us know if the entity has the following policies/manuals in place for the existing products: a. Treasury Policy b. Investment Policy c. Derivative Policy d. FX risk management Policy e. ALM Policy f. Stress Testing policy g. Business Continuity Plan h. Treasury manuals i. Any other relevant policies in place	The Company is currently having comprehensive policy i.e. Business policy and risk management policy covering all mentioned policies except ALM policy, FX risk management policy.
iv)	Please help us understand the actual requirement pertaining to Due Diligence process considering the entity has a due diligence process in place for existing products.	We are currently conducting the due diligence as per the RBI requirements. We will need support from the consultant for forex business as per the RBI guidelines.
v)	1. Kindly let us know how the entity currently computes the given risk metrics? Is the computation performed on excel, Python, SAS or generated through system?  2. Request you to please give us an idea of the number and type of Forex products for which we will have to perform the risk metric computation.	Risk metrics pertaining to existing products is being handled by TCS-Bancs. However, we will require support of consultant for the risk parameter calculation relating to the forex proposed to be implemented.  Same as point no. 2
vi)	1. Is the system capable of generating the customize Treasury or the Investment reports? If yes, does the entity use such customize reports for its internal reporting purposes?  2. Are there any system integration efforts involved which should be stated explicitly in the RFP? E.g., Integration of the SWIFT/XMM, SFMS or any financial payment system approved by the regulatory authority and Treasury system.	All process is automated through ITMS. If there will be any additional reporting related to FX Business then the same can be implemented in the TCS Bancs. Consultant have to guide on all new reportings.
vii)	Settlement of deals in terms of cash flow transfer and margin requirements by the exchange.	Guidance on settlement process and accounting scheme is required.
viii)	Is the current ITMS not capable of real time monitoring for the breach response mechanism in case of any discrepancies?	We are monitoring as per extant the guidelines of RBI.
ix)	- Please confirm if tax implications on transactions with respect to each product being offered by the Company is required to be analyzed from transfer pricing, indirect tax and direct tax perspective. - Please confirm if the scope includes providing compliance support to the Company from tax and regulatory perspective	Entire taxation support along with SOP cum manual would be required.

x)	<p>1. The said scope includes controls required to ensure the correctness of payment settlement mechanism?</p> <p>2. Are we seeking RBI risk guideline to set up NOSTROS &amp; VOSTROS accounts including but not limited to various parameters required in setting up such accounts ?</p>	Yes, we will require support from consultant.
xi)	<p>Request you to please confirm that TO here refers to the date of receipt of license.</p> <p>Also, are there any segmented timelines for submissions of certain deliverables in the first 30 days followed by the next in 60 days and so on?</p>	Please refer RFP document, commencement is subject to receipt of license.
xii)	Please provide more details in relation to the setting up of the Branch. Which areas are to be covered for setting up the Branch, is it End to end support or partial support in terms of IT system etc.	We will require end to end support for setting up of branch at GIFT City. Further, this is subject to Grant of license by the RBI which is yet to be received. It is suggested that the commercial bid be splitted into two parts (Refer Addendum-3).
xiii)	Please confirm if the existing Integrated Treasury Management System is capable of handling the Forex transactions or does it require any system enhancement for the onboarding of these FX deals?	Though currently ITMS has forex module, but we are yet to explore its functionality.
xiv)	<p>We understand that PNB Gilts Ltd is already operation as Standalone Primary Dealer. For the purpose of carrying foreign exchange transaction, the Company has applied for obtaining license for the same. In this regard, please confirm the following:</p> <ul style="list-style-type: none"> <li>- Please confirm if application to FEDAI is required to be furnished for seeking approval for operating in forex business.</li> <li>- Please provide the list of queries received, if any, pursuant to filing of relevant application for obtaining license.</li> <li>- List of licenses for which the Company has already applied before various authorities;</li> <li>- For the purpose of extending the business in forex dealings, the same may be undertaken within the same entity after obtaining necessary approvals. Please specify the specific objective / requirement to set-up a branch for the same.</li> <li>- Please confirm if the Company is also evaluating an option for setting up an office if IFSC.</li> <li>- Kindly let us know a list of activities for which assistance is required. In case you require consultant to undertake end-to-end activity of setting up branch including tax and regulatory activities, kindly elaborate on exact requirement.</li> </ul>	<p>We will require support from prospective bidder in this regard.</p> <p>Nil</p> <p>The Company has applied for the license to the RBI in this regard.</p> <p>Dedicated branch at Gift city will be required for offshore transaction.</p> <p>Yes</p> <p>Since RBI has recently permitted the PDs to undertake forex activities which is totally a new activity for us, hence, we intend to undertake consultant support to understand the work to be done.</p>
xv)	<ul style="list-style-type: none"> <li>- With respect to on-boarding process and KYC requirement, please confirm if the assistance is required with respect to review / guidance on relevant documents required to be maintained by SDPs for carrying out such business activities as per FEMA regulations.</li> <li>-Whether sample transactions need to be evaluated and end-to-end implications from FEMA perspective need to be provided</li> <li>-Whether preparation of SOPs, planning and process documents need to be prepared by the consultant</li> </ul>	Yes, All of these are part of scope.
xvi)	<ul style="list-style-type: none"> <li>- Kindly provide the current status of applications, if any, filed with FEDAI.</li> <li>- Kindly share the laundry list of activities being envisaged by the Company on which correspondence with FEDAI is envisaged.</li> </ul>	<p>On Operational Part of all applicable circulars of FEDAI - Needs Consultant View.</p> <p>On Membership - As &amp; when License is granted by RBI, The Company would file at its own.</p>
xvii)	- Kindly elaborate on the assistance required on this scope. If only, advisory is required or end-to-end handholding is required	We will require end to end support from consultant in this regard based on the guidance from RBI.

xviii)	<ul style="list-style-type: none"> <li>- Kindly elaborate on the assistance in implementation which would be required for setting up forex branch. Where any regulatory change is proposed after the assignment related to IT systems, risk models, etc. would be covered in the scope.</li> <li>- Whether IFSC related support would also be needed for implementation?</li> <li>- The scope proposed is extremely wide and it would be great if the list of activities where support is envisaged is detailed.</li> </ul>	<p>We will require end to end support from consultant in this regard based on the guidance from RBI till implementation of project.</p> <p>Yes</p> <p>Refer Point No 2</p>
xix)	<ul style="list-style-type: none"> <li>- Kindly let us know if you would require our assistance in regulatory filings and compliances on a routine basis for forex branch.</li> <li>- Kindly elaborate on the areas where compliance support is required.</li> </ul>	Assistance on first round of reporting is required
xx)	<p>Are the details as per format provided in Attachment no 1 sufficient or any other document/evidence is required?</p> <p>For example, can we provide a copy of the engagement letter instead of completion certificate.</p>	In addition, the engagement letter duly accepted by your client/partner may be submitted.
xxi)	In reference to NDA, we want to confirm that we will be allowed to retain sufficient documentation as part of our professional records to support and evidence the work performed by us. Such retention shall be subject to obligations of confidentiality mentioned herein.	Yes, you can retain but continue to be bound by the NDA.
xxii)	What forex products does the PD intend to enter into and setup?	<p>Subject to RBI License We intend to deal in spot, forwards, non deliverable forwards, MIFOR Swaps currency future and option.</p> <p>Only USD/INR but not any third currency.</p>
xxiii)	Which systems does the PD intend to source market data from, and how will it interface with the valuation and risk systems?	We will use CCIL and Refinitiv trading platform for transactions and for feeds refinitiv interface with TCS Bancs
xxiv)	Which TMS will be used for the computation and reporting of valuations and risk sensitivities?	Company is currently working on TCS Bancs treasury. Same shall be used for Forex business as well.
xxv)	Post License, if there is any change required in Board composition and its performance evaluation	No such change is required. Board is competent enough to monitor this business too.
xxvi)	Assistance on Onboarding and KYC of clients as per RBI & PMLA Regulations	Yes, The Company would be requiring templates and also needs assistance on first round of KYCs like to say on 5-10 KYC.
xxvii)	Regulatory Reporting	<p>Yes, amendments to existing reporting like PDR I etc wherever required.</p> <p>And guidance on new regulatory reporting and filing for first round of reporting.</p>
xviii)	In respect of technical weightage what experience would be considered in overall computation ?	Past experience of working with AD would be considered as highest weightage as compared to past experience with banks/NBFC.
xxix)	Is there any chance of extension of last date for submitting date	The date has been extended upto May 31, 2023.